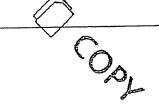
No. COX 01-007 Feb 09, 2001



## Bulletin for VIOXX®: FDA Arthritis Advisory Committee Meeting for VIOXX®

#### TO:

All field personnel with responsibility for VIOXX® National Account Executives and Customer Managers (All Segments)

Action Required Background Information

DO NOT INITIATE DISCUSSIONS ON THE FDA ARTHRITIS ADVISORY COMMITTEE (ADVISORY COMMITTEE) REVIEW OR THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

## Introduction:

As previously communicated in June 2000, Merck submitted a supplemental NDA for VIOXX based upon the VIOXX GI Outcomes Research study (VIGOR). In this study, VIOXX 50mg daily significantly reduced the risk of serious gastrointestinal side effects by 54% vs. naproxen 1000mg daily. On Thursday, Feb 8, Merck and the FDA reviewed the study with the FDA's Arthritis Advisory Committee.

The purpose of this bulletin is to provide you with important, updated background information based on the results of this meeting and actions required by you.

## Action Required:

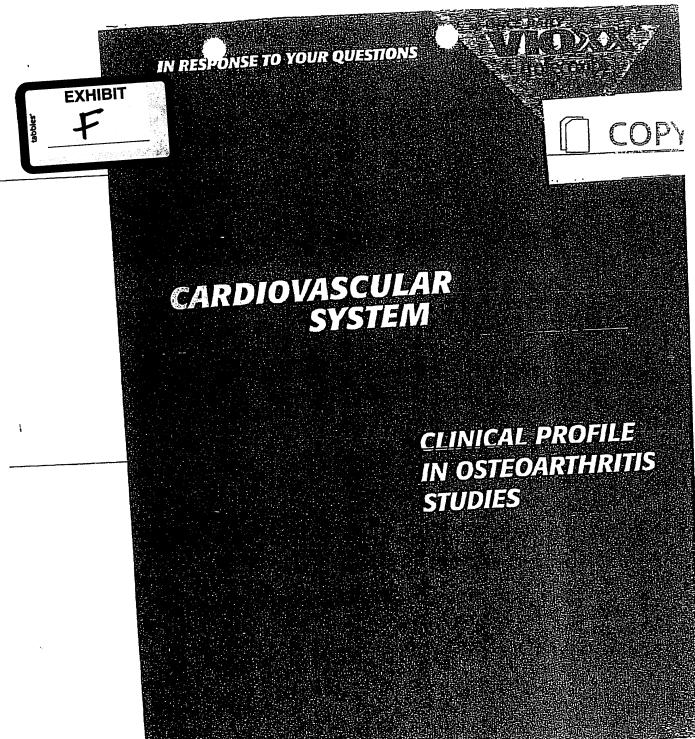
- 1. Stay focused on the EFFICACY messages for VIOXX
- 2. Utilize the PIR system to respond to unsolicited physician inquiries
- 3 Review the updated background Q&A
- 4. Review the updated obstacles and responses for your physicians
- 5. Do not initiate discussions or respond to questions, except as outlined below

## Stay Focused on Efficacy

It is critical that we remain focused on the 1S HI NSAID and HI COXIB messages for VIOXX with our targeted physicians. As discussed at your 1S District Meetings, both the OA efficacy data and the new acute pain narcotic efficacy data for VIOXX will continue to solidify the efficacy perception of VIOXX. Use the new core visual aid for VIOXX and the

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.)





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# CARDIOVASCULAR EVENT PROFILE

# Cardiovascular thromboembolic adverse events in OA clinical trials<sup>1,1</sup>

- The overall incidence of cardiovascular thromboembolic adverse events was assessed. This
   review included events pertaining to cardiac (i.e., MI, angina), central nervous (i.e., CVA, TIA),
   and peripheral vascular (i.e., arterial embolism) systems.
- Due to the variable duration of treatment in the studies, results are expressed as events per 100 patient-years.

# Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years

Cardiovascula	ar Thrombo	pembolic A		eno per	11	Diclofenac	Nabumetone
		VIOXX	<b>V10XX</b> 25 mg	VIOXX* 50 mg	Ibuprofen 2400 mg	150 mg	1500 mg
	Placebo	12.5 mg N=1,215	15 10g			N=590	N=128
	N=783			3.3	2.6	3.1	3.9
Events**	2.9	3.2	2.6	و.و			

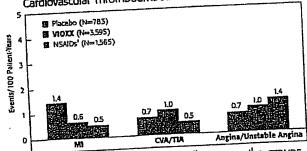
MI cerebrovascular accident (CVA), transient ischemic attack (TIA), and angina.
 The incidence of events was similar among the groups.

\*Recommended dosing in OA: The recommended dose of VIOXX is 12.5 mg once daily. Some patients may receive benefit by increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.



# Specific cardiovascular thromboembolic events<sup>i,,</sup>

# Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years



\*Data are based on rine double-blind studies in approximately 6,000 CA patients actively laking VOXX active comparating or placebo. Studies lested from 6 weeks to a maximum duration of 86 weeks. The average duration of treatment

'NSAIDs are from OA clinical studies and include didolenac 150 mg ibuprolen 2400 mg and nabumetone 1500 mg.

The incidence of events was similar among the groups.

# Selected safety information

- As with all NSAIDs, VIOXX should be used with caution in patients with fluid retention, hypertension, or heart failure.
- Serious GI toxicity can occur with or without warning symptoms with NSAIDs.



## IN OA STUDIES

# BASELINE CARDIOVASCULAR (CV) CHARACTERISTICS

CV Risk Factors	Percentage of Patients at Baseline*		
Hypertension	39%		
Hypercholesterolemia	11%		
Current smoker	14%		
Diabetes	7%		
History of angina/coronary artery diseas	e (CAD) 5%		
History of myocardial infarction (MI)	3%		
Congestive heart failure (CHF)	1%		

<sup>\*</sup>Mean age: 63 years (range: 39-93). Gender: 70% female, 30% male.

## VIOXX is indicated for:

- Relief of the signs and symptoms of osteoarthritis (OA).
- The management of acute pain in adults (see CLINICAL STUDIES).
- Treatment of primary dysmenorrhea.

## Selected safety information

- VIOXX is contraindicated in patients with known hypersensitivity to rofecoxib or any other component of VIOXX.
- VIOXX should not be given to patients who have experienced asthma, urticaria, or allergic-type reactions after taking aspirin or other nonsteroidal anti-inflammatory drugs (NSAIDs). Severe, rarely fatal, anaphylactic-like reactions to NSAIDs have been reported in such patients.
- Common adverse events included upper respiratory infection (8.5%), diarrhea (6.5%), nausea (5.2%), and hypertension (3.5%).
- Dosage adjustment in the elderly is not necessary; however, therapy with VIOXX should be initiated at the lowest recommended dose.
- With NSAIDs, most spontaneous reports of fatal gastrointestinal (GI) events are in elderly or debilitated patients
  - -therefore, special care should be taken in treating these patients.



Sol Sol

# A CLINICAL TRIALS

# OVERALL MORTALITY RATES

# Overall mortality and cardiovascular mortality

Events per 100 Patient-Years

	VIOXX N=3,595	NSAIDs' N=1,565	Placebo N=783
Total mortality	0.1	1.1	0.0
Cardiovascular mortality	0.1	0.8	0.0
Carolovasculai Triortam)			

\*Data are based on nine double-blind studies in approximately 6,000 DA patients actively taking VIOXX active comparator, or placebo. Studies lested from 6 weeks to a maximum duration of 86 weeks. The average duration of treatment was 5.5 months.

<sup>&#</sup>x27;NSAIDs are from OA dinical studies and include dicidienac 150 mg, buptolen 2400 mg, and naturnetone 1500 mg.



# Selected safety information

- VIOXX is not a substitute for aspirin for cardiovascular prophylaxis.
- Concomitant administration of low-dose aspirin with VIOXX may result in an increased risk of GI ulceration or other complications compared with use of VIOXX alone.
- Drug-interaction studies with VIOXX have identified potentially significant interactions with warfarin. Anticoagulant activity should be monitored, particularly in the first few days after initiating or changing therapy with VIOXX in patients receiving warfarin or similar agents, since these patients are at an increased risk of bleeding complications. In postmarketing experience, bleeding events have been reported, predominantly in the elderly, in association with increases in prothrombin time in patients receiving VIOXX concurrently with warfarin.





# TOLERABILITY PROFILE

# Clinical adverse events in OA studies

Occurring in ≥2% of Patients Treated With VIOXX and >Placebo, Regardless of Causality\*

Occurring in 52-10 of 1 gags.					
	Once-Daily VIOXX 125mg or 25mg	Placebo (N=783)	Ibuprofen 2400 mg daily (N=847)	Diclofenac 150 mg daily (N=498)	
Adverse Event	(N=2,829) %	%	%	%	
	2.2	1.0	2.0	2.6	-
Fatigue	3.0	2.2	2.7	3.4	
Dizziness	3.7	1.1	3.8	3.4	į
Lower extremity edema	B.5	7.8	5.8	8.2	1
Upper respiratory infection	3.5	1.3	3.0	1.6	Ì
Hypertension	3.5	2.7	4.7	4.0	
Dyspepsia	3.8	2.8	9.2	5.4	
Epigastric discomfort	4.2	3.6	5.2	4.6	
Heartbum	5.2	2.9	7.1	7.4	1
Nausea	2.7	2.0	1.B	2.4	
Sinusitis	2.5	1.9	1.4	2.8	
Back pain	2.0	0.8	1.4	3.2	
Bronchitis	2.8	2.7	2.5	3.6	-
Urinary tract infection	2.0			e elsesho	

<sup>\*</sup>Data are based on none six-week to six-month clinical studies in OA patients taking VIOXX, active comparator, or placebo.

- In analgesia studies, the adverse-event profile of VIOXX 50 mg q.d. was generally similar to the adverse-event profile reported in the OA studies.
- In six-month OA studies using twice the maximum recommended dose, the general safety profile of VIOXX 50 mg q.d. was similar to that of VIOXX at recommended OA doses, except for a higher incidence of GI symptoms, lower extremity edema (6.3%), and hypertension (8.2%).
- The recommended doses for VIOXX in OA are 12.5 mg q.d. or 25 mg q.d.
- NSAIDs may diminish the antihypertensive effect of angiotensin converting enzyme (ACE) inhibitors. This interaction should be given consideration in patients taking VIOXX concomitantly with ACE inhibitors.

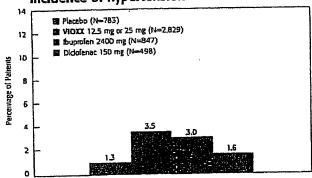
# ADVERSE EVENTS PROFILE

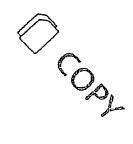


## Discontinuation rates for patients due to adverse events'2

- Overall discontinuation rates due to any adverse event were low (6.7% for VIOXX 12.5 mg or 25 mg q.d. vs 4.2% for placebo).
- Low discontinuation rates for patients on VIOXX (12.5 mg or 25 mg q.d.) due to hypertension:
  - < 0.1% of patients discontinued therapy due to hypertension

Incidence of hypertension\*





\*Data are based on nine double-blind six-week to six-month studies in approximately 6,000 OA patients taking VIOOX active comparator, or placebo.

## Selected safety information

- VIOXX is not recommended in patients with advanced kidney disease; no dosage adjustment is recommended in patients with mild to moderate kidney disease
- Renal effects of VIOXX (e.g., hypertension, edema) were similar to those of comparator NSAIDs.
- Administration of NSAIDs has resulted in renal papillary necrosis and other renal injury, including acute renal failure.

Before prescribing VIOXX, please read the complete Prescribing Information.

References: 1. Daniels B. Seidenberg B. Cardiovascular safety profile of rofecosib in controlled clinical trials. Paper presented at 1999 Annual Scientific Meetings. November 13–17: Boston, MA. Anthritis Rheum. 1999;42(9 suppl):5143. Abstract 435. 2. Data available on request from Professional Services, WP1-27, Merck & Co. Inc., West Point, PA 19486. Please specify Information package DA-VIO14(1).

STRENGTH. SAFETY. QD SIMPLICITY

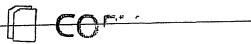


www.vioxx.com

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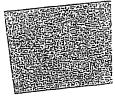


John Q. Sample Sample Medical Center L23 Sample St.Suite 100 Anywhere, US 12345

7ep Name 701 # 0.0 Box 4 4est Point, PA 19486-0004







<b>▼</b>		
Merck & Co., Inc.	John Q. Sample MD Sample Medical Center	September 8, 2000
P.D. Box 4	123 Sample St.	
West Point PA	Anywhere, US 12345	
19486-0D04		
	Dear Dr. Sample:	
	Thank you for taking a few moments from your busy schedule recently visited your office. As you recall, the strength, safety, powerful option for your patients who need:	to discuss VIOXX $^{e}$ (refecexib) when I and q d. simplicity of VIOXX make it a
	<ul> <li>Relief of the signs and symptoms of osteoarthritis (OA).</li> <li>Management of acute pain in adults (see CLINICAL STUDIE</li> <li>Treatment of primary dysmenorrhea</li> </ul>	is)
,	VIOXX is contraindicated in patients with known hypersensi VIOXX. VIOXX should not be given to patients who have expreactions after taking aspirin or other nonsteroidal anti-inflam: anaphylactic-like reactions to NSAIDs have been reported in	erienced asthma, urticaria, or allergic-type natory drugs (NSAIDs) Severe, rarely fatal,
	VIOXX is not a sulfonamide, therefore, VIOXX has no sulfo	namide contraindication
	VIOXX: No effect on platelet function in healthy voluntee in healthy volunteers. VIOXX 50 mg had no effect on platelet	rs aggregation."
	Effect on platelet aggregation	
:	₹ 20	
	i Ağ	
·	47- 2-	
:	D 8.4.	Double-blind, randomized, placebo-controlled, parallel-group study to assess the effect of VIOXX and placebo on platelets in healthy volunteers. In the two treatment groups (N=12/group), subjects
:	D 8 -a	received tablets of either 50 mg of VIDXX or motering placebo. Resum shown are for Day 4
:	ri 0 Piacebo VIOXX	
i	(H=12) 50 mg q.d.	
	(M=12)  Bleeding time: VIDXX at doses of up to 375 mg had no efficiency to 12 days. Similarly, bleeding time was not altered with the second s	ect on bleeding time when administered daily for single doses of 500 mg or 1000 mg of VIOXX.
	Low-dose aspirin: VIOXX is not a substitute for aspirin for VIOXX 50 mg once daily had no effect on the antiplatelet as Concomitant administration of low-dose aspirin with VIOXX gastrointestinal (GI) ulceration or other complications comp	tivity of low-dose aspirin (81 mg once daily). may result in an increased risk of
	Cardiovascular thromboembolic adverse events in OA	clinical trials*.2
	The overall incidence of cardiovascular hromboembolic ad included events pertaining to cardiac (i e . Ml. angina). cent vascular (i.e . arterial embolism) systems. Due to the variat	verse events was assessed. This review ral nervous (i.e., CVA, TIA), and peripheral



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MERCIC





Merck & Co., loc.

P.O. Box 4 West Point PA 19486-ODD4



Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years\* 2

		(dixapstor)				Didolena:	Nabumeione
	Placebo N=783	12.5 mg N=1,215	25 mg N=1,614	50 mg N=526	2400 mg N≔847	150 mg N=590	1500 mg N=126
Events	2.9	3.2	2.6	3.3	2.6	3.1	3.9

\*Data are based on nine double-blind studies in approximately 6,000 OA patients actively taking VIOXX, active comparator, or placebo. Studies lasted from 6 weeks to a maximum duration of 86 weeks. The average duration of treatment was 5.5 months.

"Myocardial infantion (MI), cerebrovascular accident (CVA), transient behemic attack (TIA), and angina

The incidence of events was similar among the groups.

-- Recommended dosing in OA: The recommended dose of VIOXX is 12.5 mg once daily. Some patients may receive additional benefit by increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.

In acute pain and primary dysmenorrhea, 50 mg once daily is the recommended initial dose. Subsequent doses of 50 mg may be used as needed. Use of VIOXX for more than five days in the management of acule pain has not been studied

Selected safety information

Serious GI loxicity can occur with or without warning symptoms with NSAIDs

Serious renal and hepatic reactions have been reported with NSAID use VIOXX is not recommended in palients with moderate or severe hepatic insufficiency or in patients with advanced kidney disease. As with all NSAIDs, VIOXX should be used with caution in patients with fluid retention, hypertension, or head-

Common adverse events in OA studies of six weeks' to six months' duration included upper respiratory infection (8.5%), diarrhea (6.5%), nausea (5.2%), and hypertension (3.5%)

In analgesia studies, the adverse-event profile of VIOXX 50 mg once daily was generally similar to the adverse-event profile reported in the OA studies.

In six-month OA studies using twice the maximum recommended dose for OA, the general safety profile of VIOXX 50 mg once daily was similar to that of VIOXX at recommended OA doses, except for a higher incidence of GI symptoms, lower extremity edema (6.3%), and hypertension (8.2%)

Before prescribing VIOXX, please read the enclosed complete Prescribing Information

Sincerely.

John 2. Sample

John Q. Sample

P.S. Please consider VIOXX for your adult patients who need relief from the signs and symptoms of chronic OA, management of acute pain, or treatment of primary dysmenorrhea. I look forward to meeting with you again to further discuss VIOXX

References: 1. Data available on request from Professional Services, WP1-27, Merck & Co. Inc., West Point, PA 19486. Please specify information package DA-VIO11(1). 2. Daniels B. Seidenberg B. Cardovascular safety profile of reference that the Paper presented at 1999. Annual Scientific Meetings: November 13–17: Boston. IAA. Anhulus Rheum. 1999.42(9 suppl).5141

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www.viorr.com 005709(1)-05-VID

MERCK

## **NIOXX**®

(rofecoxib tablets and oral suspension)

#### DESCRIPTION

VIOXX\* (rolecusib) is described shamically as 4-(4-(methyl-sullonyliphonyl-3-phenyl-2(54)-turanone. It has the follow-ing chamical structure:

Rofecuxib is a white to off-white to light yallow powder, it is searone, stigntly soluble in methanol and sparingly actuate, very slightly soluble in ethanol, practically incubible in octanol, and insoluble in water. The emplificat formula for rofecuxib is C<sub>2</sub>H<sub>1</sub>,D<sub>2</sub>S, and the moleculer weight is 114.36.

114.35. Describe is C<sub>17</sub>H<sub>14</sub>O<sub>2</sub>S, and the molecular weight is C14.35. Each imblet of VIOXX for oral administration contains either 12.5 mg. 25 mg. or 50 mg of refereable and the following inactive ingredients: eroscamelioes sodium, hydroxypopyl estiloses, sind yellow famic oxida. The 50 mg ublist also contains ret fortic patients are some solidoses, and yellow famic oxida. The 50 mg ublist also contains ret fortic patients. The 50 mg ublist also contains ret fortic patients. Each 5 mt, of the oral suspension contains either 12.5 or 25 mg of molecular and the following inactive ingredients circles acid (monohydrate), sodium citras (dibydrate), sodium relativitos, trawberry flavor, xamhan gum, and purited water. Added as preservatives are sodium methylparaben 0.13%, and redium propylparaben 0.92%.

#### CUNICAL PHARMACOLOGY

CUNICAL PHARMACOLOGY

Mechanism of Action

VIOXX is a nonsteroidal anti-inflammatory drug that exhibite anti-inflammatory, analgesis, and anti-yretic activities in animal models. The mechanism of ceition of VIOXX is believed to be due to inhibition of procaspandin synthesis, via inhibition of cyclooxygenase-2 (COX-2). A therapeutic concentrations in humans, VIOXX does not inhibit the cyclooxygenase-1 (COX-1) isoenzyme.

#### Pharmacolinetics

Pharmacokinetics
Absorption
The mean oral bloavailability of VIOXX at therapsudcally
reportunended-decor-ol-13-15, and \$6 mg/it-approximately
10 mg/it-approxima

Food and Anmirid Effects
Food had no significant effect on bither the past plasma concentration [Cmash of extent of absorption [AUC] of refereax by when yield the concentration [Cmash of the water than the peak plasma concentration [Tmash, however, was delayed by 1 to 2 house. The lood effect on the suspension formulation has not been studied. VIOXX tabelets can be administrated without report to timing of mesic.

There were a 17% and 87% decrease in AUC when YIDXX was administered with calcium carbonate antacid and magnetismaluminum antacid to elderly subjects, respectively. There was an approximate 20% decrease in Cmash of refecosib with obliner antacid.

Distribution
Refectable is approximately 67% bound to human plasma
protein over the range of concentrations of 0.05 to 25 g/mL.
The apparent volume of distribution at steady state (Year) is
approximately 91 L (ollowing a 12 5-mg does and 86 is following a 25-mg dose.
Refectable has been shown to cross the placenta in rats and
rabbits, and the blood-brain barrier in rats.

Metabolism of rolectorib is primarily maginted through Metabolism of rolectorib is primarily maginted through reduction by cytosolic entymes. The principal metabolic pra-ucts are the cis-dihydro and trans-dihydro derivatives of role-erath, which actuant lanearity. Sife Collectorated additional in the urne. An additional 8.8% of the duse was recovered as

### VIDXX\* (rolecoxib tablets and oral suspension)

the glucuronide of the hydroxy derivative, a product of exidative metabolism. The bibaransformation of refereable and this metabolise is reversible in humans to a limited extent (e.5%). These metabolises are inactive as COX-1 or COX-2 inhibitors. Cytochrome P450 plays a minor role in metabolism of refereasia. Inhibition of CYP 1A activity by administration of ketacoxial. Inhibition of CYP 1A activity by administration of seconstole 400 mg daily does not affect refereable activity by administration of the mon-specific induces riferaph 600 mg daily produces a 50% decrease in referable plasma concentrations. (Also see Drug Internations.)

Exception
Rollecuxib is aliminated predominantly by hepsite metabolism with fitted in 1919, unchanged drug retovered in the urine.
Following a single radiolabeled dose of 125 mg, approximately 72% of the dose was exerted into the urine as metabolists and 14% in the letters as unchanged drug.

The plasms clearance after 12.5 and 25-mg doses was approximately 141 and 120 ml/min, respectively. Higher plasms clearance was observed at doses below the therapeutic range, suggesting the presence of a saturable route of metabolism i.e., non-linear elimination). The effective half-life (based on risedy-state levels) was approximately 17 hours.

Special Populations Gendar The pharmacokinatics of refecezib are comparable in man and women.

Geristric

After single dose of 25 mg VIOXX in alderly subjects love:
65 years olds a 34% increase in AUE was observed as sompared to the yolung subjects. Doseps adjustment in the elderly
is not necessary however, therapy with VIOXX should be initisted at the lowest recommended dose.

## Padiatric VIDXX has not been investigated in patients below 18 years

Race

Meta-shalysts of pharmacolinetic studies has suggested a
slightly (10-15%) higher AUC of referoitb in Blacks and Hispanies as compared to Goucasient. No dosage adjustment is
necessary on the basis of nece.

hecessing on the basis of receiver the patients and the patients of the patients and patients

Renal Insufficiency
In a study IN-60 of patients with and stage renal disease
andergoing dislysis, peak roleccoit plasma levels and AUC
declined 18% and 9%, respectively, when dislysis occurred
four hours after doclare. When dislysis occurred 48 hours after
doclare, the elimination profile of rofectorith was unchanged.
While renal insufficiency does not influence the phormacobinatics of soleccold, use of VIDXX in advanced menal disease is
not recommended at present because no safety information is
evallable reparting the use of VIDXX in these patients.

Place Insurging IAI has no PRECAUTIONS. Drug

Drug interactions (Also see PRECAUTIONS, Drug Interactions.)

In human studies the potential for rolecarib to inhibit or induce CVP 344 activity was investigated in studies using the intervenous enythromy-cin breath test and the eral midazolam test. No significant differences in enythromy-cin demonstrativation was bosserved with rolecoxib I75 mg delityl esymptote of the particular of the AUC of midazolam was observed with rolecoxib I75 mg delityl esymptote of the AUC of midazolam was observed with rolecoxib I75 mg delityl. This reduction is most likely due to increased first pase metabolism through induction of Intestinal CVP 344 by rolecoxib. In vitro studies in rat hapatocytes also suggest that rolecoxib might be a mild inducer for CVP 344.

Drug interaction studies with rolecoxib have identified

also suggest that rotecoxib might be a mild inducer for CYP 3A4.

Drug interaction studies with rotecoxib have identified potentially significant interactions with triample, mathetraxian and warfain. Patients receiving these agents with VIOXX should be appropriately monitored. Drug interaction studies do not support the potential for clinically important interactions between antacids or cimatidine with rofecoxib. Similar to experience with other constructed anti-informatory drugs (NSAIDs.), studies with rofecoxib suggest the potential for interaction with ACE inhibitors. The effects of rotecoxib on the pharmacolulencies and/or pharmacodynamics of teteconazole, pradmisone/predmisolone, oral commercipies, and olgoxin have been studied in viva and clinically important interactions have not been found.

#### CLINICAL STUDIES

CLINICAL STUDIES

Ottoparthritis (OA)

VOXX has demonstrated significant reduction in joint pain compared to placebo. VIDXX was evaluated for the treatment of the tigns and symptoms of OA of the kness and hip in placebo. And surfectional floridal trials of Law 85 weeks and the confidence and antiversational elicitational confidence of the confidence of global assessments and in the WOMAL (Western Unish and McMaster Universities) assessativitis questionnaire, includ-ing pain, stiffness, and functional measures of OA. In six stud-

#### (X\* (rolecoxib tablets and oral suspension)

les of poin becompanying DA flare, VIOXX provided a significant reduction in pain at the first determination laber one week in one study, after two weeks in the remaining five readings in this continued for the duration of the studies. In all DA clinical studies, once dally treatment in the morning with VIOXX 12.5 and 25 mg was associated with a significant reduction in joint stiffness upon first awakening in the morning. At dosers of 12.5 and 25 mg, the effectiveness of VIOXX was shown to be comparable to liburate B00 mg TID and dictolerans 50 mg. TID for treatment of the signs and symptoms of OA. The libuprofen studies were 6-week studies: the cited of the contraction of the signs and symptoms of OA. The libuprofen studies were 6-week studies: the cited of the signs and symptoms of OA. The libuprofen studies were 6-week studies: the cited receive additional arthritis medication during the last 6 months.

Analyzsia, including Dyzmanorrhas
in acute analyssic models of post-operativa dental pain post-orthopedis surgical pain, and primary dysmanorrhas. VIOXX tellieved pain that was rated by patients as moderate to severe. The analyssis effect linefulling one stof action) of a simple 50-mg doss of VIOXX was generally similar to 550 mg of naproxan codium or 400 mg of ibuprofan. In single-dose post-operative dental pain crudies, the onest of analysis all similar as ingle 50-mg dose of VIOXX occurred within 45 minutes. In a multiple-dose study of post-operative surgical pain in which patients received VIOXX or placebo for up to 5 days, 50 mg of VIOXX once delily was effective in-reducing pain. In this study, patients an VIOXX concurred a significantly creater amount of additional analysis medication then patients treated with placebo (1.5 ventus 2.5 doses per day of additional analysis medication to VIOXX and placebo for VIOXX and placebo (1.5 ventus 2.5 doses per day of additional analysis.

medication for VIDXX and placebo. Inspectively).

Special Studies

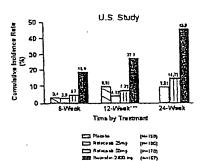
Upper Endoscopy in Patients with Ostepenthritis

Two identical (U.S. and Muthantional) and accept studies in a total of 1515 patients were conducted in compare the potential of 1515 patients were conducted in compare the potential of 1516 patients were conducted in compare the potential of 1516 patients with VIDXX 25 mg delity or 50 mg delity. Ibuprolen 2400 mg delity, or placebo. Entry criteria for these studies permitted enrollment of patients with active Helicobacter prior infection, beseline pastroduodenal archionispion infection in the patient in the properties of the patients of the patient o

#### Figure 1

#### COMPARISON TO IBUPROFEN

Life-Table Cumulative Incidence Rate of Gestroduodenal Ulcars 2 3mm\*\* (Intention-to-Treat)



- p < 0.001 versus lbuptolen / 400 mg
  Results of enelyses using a £ 5mm gazzoduoden si ukos endapint
  west conhaitment
  The primary endpoint was the taxmulative incidence of
  patraduodenal luica in 12 weeks.

PADLE 1 Enduscape Gastroductional Ulters at 12 moves US. Study						
lessusan Group	Humber of Patients wets Ukber/Total Kumber of Patients	Constants Incompts Reta	Ratio of Ratio vs. Placatio	EST. CI OD Rado of Ruces		
Tibi : la	צועו	* 9%	~	-		
VIDEX 25 mg	7,086	41%	241	10.12 1.23		
VIDIX 50 mg	מרענו	72%	214	(PLTI_134)		
Supration	<b>លា</b> វា	77.7%	1.77	11.47, 1.201		

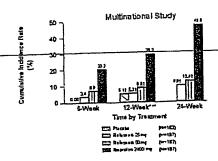
Reportant trademant of NERCK & ED, Inc., Whitshough Station, New Janey, USA COMMONT OF MERCK & ED, Inc., 1998 An injoin respected

VIDXX\* (role: oxio table:: and oral suspension)

#### Figure 2

#### COMPARISON TO IBUPROFEN

Life-Table Cumulativa incidence Rate of Gaztroduodenal Ulcers 2 3mm\*\* (Intention-to-Treat)



- 1 p < 0.001 versus buprolan 7400 mg
  Results of analyses using a 2 5mm gastroducemal ultra and
- primery andboird was the cumulative incidence of squedenal vices at 13 weeks.

TABLE 1  Endourous Germanneschil Utens at 12 moots  Mutikational Study						
Treatment Group	Humber of Patrants with Ultre/Intal Number of Patrants	Extradistive Incidence Reta	Ratio of Rates es. Pacebo	STA CI OR Regio pl Nares		
Plazate	AIE.	5.1%		-		
VIEXX 25 mg	YIE	13%	1.01	(0.36. 3.01)		
VIDXX 50 mg	15/112	2.8%	173	DEL #311		
Numerica	49/157	22.2%	133	P. 15, 13, 13		

by the mbe ambre

The correlation between findings of endoscopic studies, and cas adoles incidence of clinically serious apper of arrans that may be observed with different produces, has not been fully established. Serious clinically significant upper of bleeding has been observed in patients receiving VIOXX in cutolled triols, albeit infrequently less WANNINGS. Gastrointestinal IGD Effects - Ret of GI Uncaration, Bleeding, and Parionalinal. Prospective, long-term studies required to compare the incidence of benous, clinically, significant upper GI adverte events in patients tabling VIOXX versus comparator NSAID products have not been performed.

Assessment of Freed Occult Blood Lost in Healthy Subject.
Occult Jetal blood lost associated with VIOXX 25 mg daily,
VIOXX 50 mg daily, buprolon 2400 mg per day, and placebo
was evabuated in a study utilizing <sup>1</sup>Critagged rad blood cells
in 67 healthy mails. After 4 weets of treatment with VIOXS
5 mg daily or VIOXX 50 mg daily, the increase in the amount
of Jecal blood lost was not statistically significant compared
with placebo-treated subjects. In contrast, buprolen 2400 mg
per day produced a statistically significant increase in lead
blood lost as temperate with placebo-treated subjects and
VIOXX-treated subjects. The clinical relevance of this finding
is unknown.

Platelats
Multiple doses of VIOXX 12.5, 25, and up to 375 mg administrated daily up to 12 days had no effect on bleeding sine relative to placebox. Similarly, bleeding time was not altered in a single dose study with 500 or 1000 mg of VIOXX. There was minibition of as vive parchidance each or callagen-induced platelet aggregation with 12.5, 25 and 50 mg of VIOXX.

#### INDICATIONS AND USAGE

VIDXX is indicated:
For relief of the signs and symptoms of ostacenthrible
For the management of seuta pain in adults (see CLINICAL

For the treatment of primary dysmenorthes.

#### CONTRAINDICATIONS

VIOXX is contraindicated in patients with known hyperson-

VIOXX is contrandicated in patents with known hyperson-tability-crotecoxibo-na-nyother-componentia/103X2. VIOXX should not be given to patients who have experi-enced arithms, unicaria, or afterpic-type reactions after taking aspirin or other NSAIDs. Severe, rarely latel, anaphylacilic-like reactions to NSAIDs have been reported in such patients (see WARRINGS, Anaphylacioid Reactions and PRECAUTIONS. Precisiting Actumal.

Vinxx\* trajecorib tablets and oral suspension)

VIOXX\* (rolecoxib tablets and oral suspension)

WARNINGS

Gamplintestinal (Gi) Effects - Risk of Gi Ulceration Bleeding, and Perforation

Serious gestroirusestinal toxicity such as bleeding, viceration, and perforation of the stamach, small intestine or large intestine, can octur at any time, with or without warning symptoms, in patients treated with nonstantidal anti-inflammatory drugs INSADEL Minor upper gastuclintestinal problems, such as dryspepals, are common and may also occur at any time during INSADEL Minor upper gastuclintestinal problems, such as dryspepals, are common and bleeding, seen in the subsence of provious Git treat-proptome, Parients should be informed about the signs and/or symploms of serious Git toxicity and the steps to take if they permit me. Parients should be informed about the signs and/or symploms of serious Git toxicity and the steps to take if they permit from the subsence of provious Git sets and provided and the steps to take if they permit from the subsence of the steps of the steps

Anaphylactoid Reactions
As with NSADs in general, anaphylactoid reactions have occurred in patients without known prior exposure to VIOXX. In past-marketing experience, rare esses of anaphylactoid reactions and engloadems have been reported in patients reactioning VIOXX. VIOXX should not be given to patients with the aspirin triad. This symptom complex typically occurs in esthmatic patients who experience ritinitis with or without nasal polype, or who exhibit reverse, potentially fatel branchospasts after teating aspirin or other NSADs tase COTTRAINDI CATIONS and PRECAUTIONS, Precising Asthmat. Emergency help chould be sought in cases where an enaphylactoid reaction occurs.

#### Advanced Renal Disease

Advances Renel Ulcases
No sefety information is available regarding the use of VIDXX in patients with advanced kidney disease. Therefore, treatment with VIDXX is not recommended in here patients. If VIDXX therepy must be initiated, close monitoring of the patient's bidney function is advisable (see PRECAUTIONS, Renel Effects).

Pregnancy
In late pregnancy VIOXX should be avoided because it may
cause premature closure of the ductus eneriosus.

#### PRECAUTIONS

#### General

General
VIOXX cannot be expected to substitute for contrastatoids
or to treat confinestatoid insufficiency. Abrupt discontinuation
of confinestatoids may lead to executation of confinestatoids
may lead to executation of confinestatoids.

philipreponenticulliness. Palente-on-prolonged-confinestatoids
termade to discontinue confinestatoids.

The pharmacological activity of VIOXX in reducing inflammation, and possibly lever, may diminish the utility of these
diagnostic signs in detecting infectious complications of presumed nonlineatious, poinful conditions.

Incignocus land bnd stalded disconlant TXXO.

He patic Effects
Borderline also attions of one or mora liver tests may occur in up to 15% of pationts taking NSAIDs, and notable elevations of ALT or AST (approximately three or more times the upper limit of normal) have been reported in approximately 1% of patients in clinical trials with NSAIDs. These laboratory abnormalities may propress, may remain unchanged, or may be transient with continuing therapy. Rere cases of severe hapatic reactions, including joundice and futal furnisant hep-anids, liver necrouls and hapatic faiture teams with latel outcomed have been reported with NSAIDs, in controlled clinical trials of VIOXX, the incidence of borderline alevations of liver tests at doses of 12.5 and 25 mg daily was comparable to the incidence observed with libuprofen and fower than that observed with diciolense. In placebo -controlled trials, approximately 0.5% of patients taking robecastic (12.5 or 25 mg CD) and 0.1% of potients taking placebo had notable alevations of ALT or AST. ALT or AST.

ALT or AST.

A patient with symptoms and/or signs suggesting liver dysfunction, or in whom an abnormal liver test has occurred, should be monitored carefully for evidence of the development of a more severe hepsile reaction while on thereby with VIDXX. Use of VIDXX is not recommended in patients with moderate or severe hepsile insufficiency (see Pharmacokinsies, Special Populations), if clinical signs and symptoms consistent with liver disease develop, or if systemic manifestables occurred test, so excluding a second population occurred to the continuous consistent with liver disease develop, or if systemic should be discontinued.

Renal Effacts
Long-term administration of NSAIDs has resulted in renal papillery necroals and other renal injury. Renal initially has also been seen in patients in whem renal protestigned in his verse compensatory role in the maintenance of renal pertusion. In these patients, administration of a nonstread and-inflormatory drug may cause a disea-dependent reduction in presuglandia formation and, accondantly, in renal blood flow, which may precipitate over renal decompensation. Patients at greatest risk of this reasons are those with impaired must function, heart failure, lever dysfunction, those taling diservite and AEE inhibitors, and the elderly, Discontinuation of NSAID therapy is usually followed by receivery to the protreatment state. Clinical tribs with VIOXX at daily doses of 12.5 and 5 mg have shown renal efforts (ap., hyperancion, adams) similar to those observed with comparisor NSAIDs; these occur with an interessed frequency with chronic use of VIOXX at doses above the 12.5 to 25 mg range. (See ADVERSE REACTIONS.)

Caution should be used when initiating treatment with VIOXX in potents with considerable dehydration. It is advisable to rehydrate perions first and then star therapy with VIOXX. Caution is also recommended in patients with pre-existing kidney disease (see WARNINGS, Advanced Renal Disease).

Hemanological Effects

Anemia is cometimes seen in patients receiving VIOXX in placebo-controlled rinks, there were no significant differences observed between VIOXX and placebo in clinical reports of anemia. Patients on long-term treatment with VIOXX should have their hemoglobia or hemaniceria theretad if they axhibit any signs or symptoms of anemia or blood loss. VIOXX does not according to the property of th not generally affact platelet counts, profutombin time [PT], or partial thromboplestin time [PTT], and does not inhibit platelet aggregation at Indicated dosages lane CLINICAL STUDIES. Special Studies, Platelact.

Fluid Retention and Ederns
Fluid retention and adems have been observed in come
patients taking VIOXX (see ADVERSE REACTIONS). MOSshould be used with exalling, and should be invoduced at the
lowest recommended doze in patients with fluid retention. hyperiension, or heart failure

Presisting Asthma
Patients with asthma may have aspirin-sensitive asthma.
The use of aspirin in patients with aspirin-sensitive asthma has been associated with severe brombuspasm which can be fatal. Since cross reactivity, including brombuspasm, between aspirin and other nonstrotidal anti-inflammatory drugs has been reported in such aspirin-analytic pollons, VIOX should not be administrated to pullate with this form of expirin sensitivity and should be used with courton in patients with prescriping asthma.

#### Information for Patients

Information for Patients

VIDXX can cause discomfort and, rarely, more serious side effects, such as gastrolatestinal bleeding, which may result in hospitalization and even fatal outcomes. Although serious GI land ulterations and bleeding ten occur without warning symptoms, patients should be alent for the tigns and symptoms of ulcerations and bleeding, and should ast locatedicated when observing any indicative signs or symptoms. Patients should be apprized of the importance of this follow-up test WARNINGS. Gastrointestinal IGB Effects - Rist of GI Ulceration, Biseding and Parlamston.

Patients should premptly report signs or symptoms of gastrointestinal observation or bleeding, stin rash, unexplained weight gain, or edema to their physicients.

VIOXX® (raissessib tablets and aral suspension)

Patients should be informed of the worming signs and symptoms of hepatotoxicity (e.g., nauses, bilgue, letharry, prontur, joundes, night upper quadrant tendements, and "flu-like" symptoms. If these occur, patient should be instructed to stop therapy and seek immediate medical therapy.

Patients should also be instructed to seek immediate time-gency help in the case of an anaphylactoid reaction (see WARNINGS).

In late approach (1977)

variations.

In late programmy VIOXX should be avoided because it may suce premature closure of the ductus anonosus.

#### Laboratory Tests

Laporarusy 1950.

Because schois Gi tract ulcerations and blaeding can occur
without warning symptoms: physicians should monitor for signs or symptoms of Gi bleeding.

Drug Interactions
ACE inhibitors: Reports suggest that NSAIDs may diminish
the antihypenensive affect of Anglotensin Conventing Enzyme
(ACE) inhibitors. In pacients with mild to moderate hypertension, administration of 25 mg daily of VIOXX with the ACE
inhibitor benezepii, 10 to 40 mg for 4 weeks, was associated
with an average increase in mean arterial pressure of about
3 mm Hg compared to ACE inhibitor alone. This interaction
chould be given consideration in patients taking VIOXX concomitantly with ACE inhibitors.

Aspirin: Concomitant administration of low-dose scaling with VIOXX may result in an increased rate of Gli viceration or other complications, compared to use of VIOXX alone. At casedy state, VIOXX Sung one good play had no affect on the amt-planelet activity of low-dose (81 mg once delity) supirin, as assessed by cx vivo placelet aggregation and serum TXB, generation in clording blood, VIOXX is not a substitute for aspirinfor cardiovascular prophylasts.

Constiding: Co-administration with high doors of cimeti-ding 1800 mg twice dolly) increased the C<sub>max</sub> of rolecable by 21%, the AUC<sub>B-1250</sub> by 23% and the typ y 15%. These small changes are not climically significant and no door adjustment

Digoxin: Referentle 75 mg once daily for 11 days does not after the plesma concentration profile or renal elimination of digoxin after a single 0.5 mg oral dose.

Furosemide: Clinical studies, as well as post-marketing observations, have shown that NSAIDs can reduce the nati-ruralic effect of furosemide and thierdees in some postenus. This response has been attributed to inhibition of renal prostaglandin synthesis.

Keroconarole: Ketoconarole 400 mg daily did not have any inically important effect on the pharmacokinetics of role-

Lithium: NSAIDs have produced an elevation of plasma lith-ium levels and a reduction in renal lithium clasmance. Thus, when VIOXX and lithium are administered concurrantly, sub-jects should be observed carefully for signs of lithium toxicity.

Mathorexate: VIDXX 75 mg administered once daily for 10 days increased plasma concentrations by 20% as measured by AUC+344, in patients receiving methorexate 7.5 to 15 mg/ week for meumonal arthrik. An equivalent magnitude of raduction in methorexate renal clearance was observed, At 26 hours postdate, a similar proportion of patients treated with methotexate alone 1944) and subsequently treated with methotexate alone 1944) and subsequently treated with next-otexate co-administered with 75 mg of referests BiBTX-1 had methotexate plasma concentrations below the measurable lithit (8 mg/mL. The reflects of line recommended doses for estecosribritis (12.5 and 25 mg) of VOXX on plasma methotexate levits are unknown. Standard monitoring of methotexate related toxicily should be continued if VIOXX and methotexate are administered concomitantly

Oral Contraceptives, Rolecoxib did not have any clinically apparant election the pharmacokinetics of ethinyl attraction and norethindrone.

Prednisona/prednisolone: Ralecoalb did not have any dinically important effect on the pharmacekinetics of prednisolone or prednisolone or prednisolone.

Allampin Co-administration of VIOXX with rilampin BOO mg daily, a potent induces of hepatic metabolism, produced an applicalmate 50% decrease introlectorib plasma concentrations. Therefore, a starting daily dose of 25 mg of VIOXX should be considered for the testiment of extracership when VIOXX is co-administered with potent inducers of hepatic metabolism.

Warfarin: Anticoopulant activity should be monitored, particularly in the first few days after initiating or changing VIOXX therapy in patients receiving werfain or similar agents, since these patients are at an increased risk of bleeding complications: in-single-and-matiple-dora-studies in-healthy studyers receiving both werfain and referential prohibing time Inneasured as INRI was increased by approximately 8% of 11%, in post-markeding experience, bleeding events have been reported, prodommanity in the elderly. In association with increased in prothrombin time in patients receiving VIOXX concurrently with warfarin.

ViOXX® (coleansib table)s and prai suspension!

Carcinogenesic, Mutapenesic, Impairment of Farilly Rofecoxit was not carcinogenic in mice given oral doses up to 30 mg/kg (male) and 60 mg/kg (femole) (approximately Sand 2 field the human exposure at 25 and 50 mg daily based on AUC<sub>0-24</sub> and in male and femble rats given oral doses up to 8 mg/kg (approximately 6- and 2-fold the human exposure at 25 and 50 mg daily based on AUC<sub>0-24</sub> for two years.

Rofecoxith was not mutapenic in an Ames test or in a V-79 mammulian cell mutagenesis sersay, nor chatogenic in a chromosome abertation assay in Chinese homster overy (CHO) cells, in an in vitro and an in vitro altaline elution assay, or in an Involvente commosome abertation as and in vitro altaline elution assay, or in an Involvente commosome abertation as in the cell in mouse bone marrow.

cells, in an fin vitro and an fin vivro altainine elution assay, or in in vivochromesomal aberration test in mouse bone marrow. Rofscoxib did not impair male famility in rate at oral doses u.u.i. 100 mp/sp. lop proximately 20-and-3-fold-human-exposure at 25 and 50 mp daily based on the AUC<sub>0-24</sub> and rofscoxib had no effect on farility in familia rate at doses up to 30 mp/sp (approximately 19-and 7-fold human exposure at 25 and 50 mp daily based on AUC<sub>0-24</sub>).

Pregnancy

Prognancy Terratoganic effects: Propnancy Category C. Rolectoid was not teratogenic in rate at does up to 50 mg/kg/day (approximately 23- and 10-fold human expocure at 25 and 50 mg delily based on AUC<sub>2-2</sub>1. There was a slight, non-realistically significant increase in the overall incidence of variabral analismmations only in the rebbit at does of 50 mg/kg/day (approximately) 1- or e1-fold human exposure at 25 and 50 mg/kg/lay based on AUC<sub>2-2</sub>1. There are no studies in prognant woman, VIDXX should be used during prognancy only! the potential benefit justifies the potential into the fatur. Notheratogenic effects Refreexible produced per-finglants-

nant woman. VIDXC should be used during pregnancy only if the potential pensit justifies the potential risk to the future. Nonteratografic effects: Refectable produced part-implantation and post-implantation leaves and reduced ambryofistal survival in rats and rabbits at onal doses 210 and 275 mg/sg/dey, respectively (approximately 9- and 3-fold frats) and 2- and c-1-fold fabbits I human exposure based on the AUC-02 at 25 and 50 mg daily). These changes are expected with inhibition of proxinglandin synthesis and are not the result of permanent alteration of farnals reproductive function. There was an increase in the incidence of postnettial purpostriaty in rats at 25 mg/sg/day (approximately 5- and 2-fold human exposure at 25 and 50 mg daily based on AUC-92.h. In studies in preparent rats administered single doses of referencial, there was a treatment-rabated decrease in the diameter of the ductus authorises at 38 doses used 13-300 mg/kg; 3 mg/kg is approximately 2- and c-1-fold human exposure at 25 or 50 mg daily based on AUC-92.h. Studies known to Inhibit propagnancy should be avoided.

Labor and delivery

Labor and dalivary Rolexaxib produced no evidence of algorificantly delayed labor or partirition in lemales at closes 15 mg/kg in rate tapproximately 10- and 3-fold human exposure as measured by the AUE<sub>20</sub>1 at 25 and 55 mg/k. The effects of VIOXX on labor and delivery in pregnant women are unknown.

Merick & Co., Inc., maintains a registry to monitor the prepnancy outcomes of women exposed to VIOXX while pregnant. Healthcare providers are excouraged to report any prenatal exposure to VIOXX by colling the Pregnancy Registry at (800) 986-8999

Nursing mothers
Rolecould is exercised in the milk of lecturing rate at concentrations similar to these in plasma. There was an increase in pup mornality and a decrease in pup body weight following exposure of pups to milt from dams administered VIOXX during lactation. The dose tested represents an approximate 18- and 8-fold human asposure at 25 and 50 mg based on AUC-14. It is not known whether this drug is extrated in human milk. Because many drugs are extented in human milk. Because many drugs are extented in human milk and because of the potential for sarious adverse reactions in oursing inlants from VIOXX, a decision should be made whether to discondance nursing or to discontinue the drug taking imo account the importance of the drug to the mother.

Salety and effectiveness in pediatric patients below the age of 18 years have not been evaluated.

Generate Use

Of the patients who received VIOXX in osteographinis clinical India, 1455 were 55 years of age or older this included 450 who were 75 years or older. No substantial differences in select and effectiveness were observed between these subjects and younger subjects. Greater sensitivity of some older individuals contact be ruled out, Dasage adjustment in the elderity interestivality however, therapy with VIOXX should be initiated at the lowest sectormended does.

In one of these studies is also week, double-blind, randomized clinical triall, VIOXX 12.5 or 25 mg once daily was administrated to 174 categorithmic patients 280 years of age. The safety profile in this allefty population was similar to that of younger patients treated with VIOXX.

JXXº Irolecosib tablets and oral suspension!

ADVERSE REACTIONS

Ostoparthritis

Approximately 3500 patients with exteoerdritis ware treated with VIOXX approximately 1400 patients received VIOXX for Fronther or longer into approximately 900 patients for one year or longer. The following table of adverse experiences lists all adverse events, reparties of causality, config in an least 2% of patients resulting VIOXX in other controlled studies of 6-week to 6-month duration conducted in patients with OA at the therapoutically recommended doses 112.5 and 25 mgl, which included a placebo and/or positive control group. . פעשים לסערמב

Chroni Anverse Expensioners recovering to 2 LPTs of Paramo Transact with VICOX					
•	Plumoe	Dictrience 150 mg taly			
	(N = 773)	Pi = 7229)	SH = B-CT)	(H = CE)	
Bucy As A Whole Sin Unique As	ď				
Abtoniral Pain	C)	24	43	5.1	
Astratisfishque	1.0	2.2	2.0	2.8	
Dizzineza	22	2.0	2.7	24	
Influence-Like Disasse	บ	23	1.5	2.3	
Lower Extendity Edoma	1.3	2.7	2.0	14	
Upper Respiratory Intercons	7.3	Ľ	IJ	1.2	
Cardovescular Spession					
Hypenanios	ເລ	2.5	28	1,8	
Digo strive Spatters				<del></del>	
Diambee	u	L	7.1	12.0	
Dyspecals	υ	2.5	4.7	43	
Exipantic Disconduct	2.2	2.3	1.2	5.4	
Ha arthura	14	u	E.	u	
Havarr	2.3	1.2	7.3	7.4	
Eyes. Ears, Name, And Throat		····			
South	2.5	ນ	1.8	24	
Muscupitarial Syman					
Back Pain	เม	2.5	1,4	ນ	
Naryout System					
. Handuche	7.5	4)	L1	- 10	
Respiratory System					
Branchish	D3	2.0	1.4	2.2	
Unamed System					
Univery Treat Inforcion	2.7	2.0	2.3	2.1	

The general solety profile of VIOXX 50 mg QD in DA clinical triels of up to 6 mombs (476 patients) was similar to that of VIOXX at the recommended OA doses of 12.5 and 25 mg QD, except for a higher incidence of pastroinstatules symptoms (abdominal pair, epigastric pain, hearthurn, heuses and vorniting), lower extremity edems (6.3%), and hypertension (8.2%).

(8.2%).
In the OA studies, the following eponteneous adverse events occurred in >0.1% to 1.3% of patients treated with VIOXX regardless of causality:

Body as a Whole: abdominal distansion, abdominal tanderness, abteass, chest pain, chilic, contusion, cyst, diaphragmatic homia, lover, fluid retendion, flushing, tangal infection, infaction, lacaration, pain, perivic pain, periphrail adama, postoparativa pain, syncope, trauma, upper extramity adema, visit syncope.

Cardiovascular System: angina pactoria, autol fibrillation, bradycardia, hematoma, irregular heart best, palpitation, premature ventricular contraction. Eachycardia, venous insuficienty.

Digestive System: ecid reflux, aphthous stomatics, const-pation, dental caries, dentel pain, digestive gas symptoms, dy mouth, duodanel disordet, dysgeuzie, aschapigité, flatu-lence, gatrité disorder, gatrinis, gastroenteries, hamptoche-tie, hemorholds, infactious gastroenteries, oral infaction, oral lesion, oral ulcar, vomiting.

Eyes, Eers, Nose, and Throse allergic thinits, blurred vision, caruman impaction, conjunctivitis, dry throst spitsaxis, laryngists, nased secretion, ophthalmic injection, other paints of the paint of

Immune System: allergy, hypersensitivity, insect bits resction.

Matabolism and Nutrition: appatite change, hypercholesterolemia, weight gain.

Musculoskalotal System: entle sprain, arm pain, arthraigia, back atrain, burcitit, cardiaga trauma, loint swalling, muscular cramp, muscular disorder, muscular washnass, muscular pain, musculoskeletal gildness, myalgian-ostatarathilds, tandamas, traumatic anthropathy, wrist frac-

Narvous System: hypesthesia, insomnia, median nerva neuropathy, migraine, muscular spaem, paraethasia, sciatica, somnalance, varilga.

Psychletric ensisty, depression, manual acutty decreased.

VIDXX\* (rafecozib tablets and oral suspension)

Respiratory System: asthma, cough, dyspinea prisumonia, pulmonary congestion, respiratory infaction

Skin and Skin Appendages: abrazion, alopecia, stopic dermarkis, baselicelicardnoms, blisner, rellutits: contact dermarkis, barpes simples, herpes toster, nall unit disorder, perspiration, pruritus, rash, skin erytherna, unicaria, xercele.

Urogenital System: breast mass, systilis, dysulia, meno-pausal symptoms, mansutual disorder, nocturis, urinary retembor, vaginitis.

The following serious adverse events have been reported targety (estimated cut.) Vi in patients taking VIOXX, repartiest of caucality. Cases reported only in the post-marketing exprinence are indicated in italics.

Cardiovascular: estabiovascular accidant, congestive hear fallure, deep venous thrombosis, myocardial infarction, pulmonary embolism, transiem ischamic attack, unstable angina.

Gestrointestinals cholecyribite, colinis, colonic malignant neoplasm, duodenal perforation, duodenal olect, stophageal ulear, gastric perforation gastric perforation, bastric ulear, gastriointestinal blaeding, intestinal obstanction, panereathis.

Hemicand lymphatic lymphoma.

Immuna System: anaphylactold reaction, angioedema.

Narvous Systam: asspric maningitis.

Psychiatric hallucinations

Urogenital System: acute renal failure, breast malignam neoplasm, interstital nephritic, prostatic malignam neoplasm, urothiniasis, worsening chronic transi failure.

In 1-year controlled clinical triats and in extension studies for up to 85 weeks (approximately 800 patients treated with VIOXX for one year or longer), the adverse experience profile was qualitatively similar to that observed in studies of aborts duration.

Analgasia, including primary dysmanorrhea
Approximately one thousand patients were treated with
YOXX in analgasia roudies. All patients in post-dental surgery pain studies received only a single does of study medication. Patients in primary dysmanorrhea studies may have
taken up to 3 delily doses of VIOXX, and those in the
post-orthopedic surgery pain study were prescribed 5 delily
doses of VIOXX.

VIDXXP (rolecoxib tablets and oral suspension)

The adverse experience profile in the analyssis studies was generally similar to those reported in the asteosothribs studies. The following additional adverse experience, which occurred at an incidence to all steast 26 of palents treated with VIDXX, was observed in the post-denial pain surgery studies: post-denial extraction alworkins (day socket). In 110 patients treated with VIDXX (average age approximately 65 years) in the post-orthopedic surgery pain study, the most commandly reported adverse experiences were conscipution, fever, and nauses.

#### OVERDOSAGE

No overdoses of VIOXX were reported during clinical trials. Administration of single doses of VIOXX 1000 mg to 6 healthy volunteers and multiple doses of 250 mg/day for 16 days to 75 healthy volunteers did not result in serious toxicity.

In the event of overdose, it is resonable to employ the usual supportive measures, e.g., remove unabsorbed metical from the gastrointestinal tract, employ clinical monitoring, and institute supportive therapy, if required. Anticookie is not removed by harmodishysiz: it is not known whother references its removed by permoneal dialysis.

DOSAGE AND ADMINISTRATION

VIOXX is administered orally. The lowest doze of VIOXX should be cought for each patient.

Oxecenthritis
The recommended starting does of VIOXX is 12.5 mg once
daily. Some patients may receive additional benefit by
increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.

Management of Acute Pain and Treatment of Primary Dysmenombes
The recommended initial dose of VIOXX is 50 mg once doily. Subsequent doses should be 50 mg once delily as needed, Use of VIOXX for more than 5 days in management of pain has not been studied (see CLINICAL STUDIES. Analgesia, including dysmenombas).

VIDXX tablets may be taken with or without facel.

Oral Suspension 12.5 mg/s mL or 25 mg/s mL may be substituted for VIOXX Tablets 12.5 or 25 mg, respectively, in any of the above indications. Shake before using.

VIDXX® (refeceable tablets and oral suspension)

No. 3810 - Tablets VIOXX, 12.5 mg, are cream/off-white, round, shallow cup tablets engraved MR 7.4 an one side and VIOXX on the either. They are supplied as follows: NDC 0006-0074-31 unit of use bottles of 30 NDC 0006-0074-28 unit doze packages of 100 NDC 0006-0074-28 bottles of 100 NDC 0006-0074-80 bottles of 1000 NDC 0006-0074-80 bottles of 1000 NDC 0006-0074-80 bottles of 8000.

No. 3811 - Tablets VIOXX, 25 mg, are yellow, round, tablets agraved MRK 110 on one side and VIDXX on the other. They resupplied tablelows:
NDE 0006-0110-31 unit of use bottles of 30
NDE 0006-0110-38 unit dose packages of 100
NDE 0006-0110-38 bottles of 100
NDE 0006-0110-38 bottles of 100
NDE 0006-0110-38 bottles of 1000
NDE 0006-0110-38 bottles of 8000.

No. 3818 — Tablets VIOXX, 50 mg, are orange, round, tab-lets angraved MRK 114 on one side and VIOXX on the other. They are supplied as follows: NDC 0006-0114-23 unit of use becales of 30 NDC 0006-0114-28 unit dose packages of 100 NDC 0006-0114-28 bottles of 100 NDC 0006-0114-29 bottles of 500 NDC 0006-0114-29 bottles of 500 NDC 0006-0114-29 bottles of 4000.

No. 3784 - Oral Suppension VIGXX, 12.5 mg/5 mL is an opaque, white to haint yellow suppension with a strawbarry flavorithet is askily resurpended upon shaking.

NDC 0006-3784-84 unit of use bottles cantaining 150 mL (12.5 mg/5 mL)

No. 3785 - Oral Suspension VIOXX, 25 mg/5 ml. Is an apaque, white to haint yellow suspension with a strawberry flavor that is easily resultended upon thating.

.NDC 0006-3785-64 unit of use bottles containing 159 ml. 125

Storage

Storage

Storage

Storage

Storage

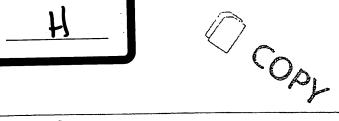
15-30°C (159-86°F), [See USP Controlled Room Temperature.]

Storage

15-30°C (159-86°F), [See USP Controlled Room Temperature.]

MERCK & CO., INC., Whitehouse Station, NJ 08889, USA





No. COX 01-030 May 23, 2001

## Bulletin for VIOXX®: Action Required: Response to New York Times Article

## TO:

All Field Representations with Responsibility for VIOXX Action Required Action Required All Hospital Representatives Action Required A & A Specialty Representatives Action Required A & A HSAs Action Required **Urology Representatives** Action Required Neurology Representatives Managed Care NAEs and Customer Managers Background Information (all segments)

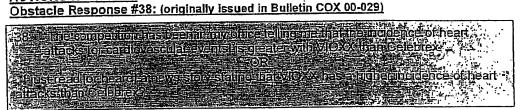
DO NOT INITIATE DISCUSSIONS ON THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY, OR ANY OF THE RECENT ARTICLES IN THE PRESS ON VIOXX. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

#### PURPOSE:

To provide you with important background information, obstacle responses and faxable PIR instructions in the event that you are questioned by customers about the CV effects of VIOXX.

## ACTIONS REQUIRED:

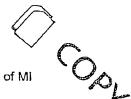
Obstacle Response #38: (originally issued in Bulletin COX 00-029)



"Doctor, there are no head-to-head studies comparing the cardiovascular profile of the two drugs. As a result, you cannot compare the drugs and conclude that one drug had fewer events than the other. What you may be referring to is press reports of the incidence rates in two separate studies. In the VIOXX GI Outcomes Trial (VIGOR), the incidence of MI was 0.5% with VIOXX and 0.1% with naproxen. In a separate GI outcomes trial of Celebrex, the CLASS study, Searle has reported that the incidence of MI was 0.5% with Celebrex, 0.3% with diclofenac, and 0.5% with ibuprofen. Again, doctor, I want to emphasize that the results of two different studies can't be compared, and that's particularly true here when you have studies of differing duration and in different patient populations."

If the doctor asks you further for the incidence of MI from the OA studies presented in the package insert for VIOXX tell them:

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.)



"In the clinical OA trials for VIOXX reported in our package insert, the incidence of MI was less than 0.1% with VIOXX."

Use your CV Card to show the data on studies involving VIOXX and various NSAIDs (ibuprofen, diclofenac, and nabumetone) on overall mortality and CV mortality rates

"Doctor, As you can see, Cardiovascular Mortality as reported in over 6,000 patients was VIOXX .1 vs. NSAIDs .8 vs. Placebo 0."

## Physician Inquirles:

In response to <u>unsolicited</u> requests for information regarding the recent press releases, Medical Services will make a personalized, faxable PIR available for your customers within 24 hours. In addition, for those customers who request more detailed information, a separate, more comprehensive PIR packet can be Federal Expressed within 2 days.

Medical Services has made arrangements to extend the hours for the PIR hotline. Representatives should submit unsolicited PIR requests by either telephone or fax options by calling the PIR hotline 800MERCK66 (800-637-2566) during extended hours of 8:30 am to 6:30pm ET. During these hours, a staff member will verbally request the following information from you to process the PIR request from the HCP [After this time, the usual method options of INSIGHT, PIR hotline (800MERCK 66 — hours: 8:30 — 4:30pm ET) and fax can be followed].

## Faxable PIR Instructions:

- Your name, field title and RDT
- The requesting HCP's full name and professional degree
- HCP's full mailing address
- HCP's phone number
- HCP's FAX number
- Provide the question(s) asked by the HCP.

PIR Requests may also be sent to Medical Services from 4:30 pm — 8:30am ET by leaving a voice message at 800MERCK66. The information as listed above should be provided in your voice message to Medical Services staff. Additionally, PIR requests may be submitted to Medical Services in writing by sending a fax to 800MERCk68. The information listed above should be included on your fax to Medical Services.

- If requested, a PIR will be faxed within 24 hours of receiving the request.
- If the physician requests more comprehensive information on the cardiovascular safety profile of VIOXX, you may request the comprehensive PIR. This will be sent via Fed EX within 2 days.
- Transition your discussion to the current strategy and messages for VIOXX<sup>®</sup>.

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.)

7



<u>Do not proactively discuss any of the recent press stories</u>. Respond to questions by requesting a PIR and in accordance with the obstacle-handling guide.

This information is provided for your background information only and is not to be used in discussions with physicians. The following press release was issued in response to an article in Tuesday's New York Times on the cardiovascular effects of VIOXX.

#### Background Information:

Tuesday May 22, 1:21 pm Eastern Time

Press Release

SOURCE: Merck & Co., Inc.

Merck Confirms Favorable Cardiovascular Safety Profile of Vioxx(R)

UPPER GWYNEDD, Pa., May 22 /PRNewswire/ – In response to news and analyst reports of data the Company first released a year ago, Merck & Co., Inc. today reconfirmed the favorable cardiovascular safety profile of Vioxx® (rofecoxib), its medicine that selectively inhibits COX-2. Vioxx was approved by the Food and Drug Administration in May 1999 for the management of osteoarthritis and the relief of acute pain in adults based on efficacy and safety studies involving nearly 4,000 patients. More than 33 million prescriptions have been written for Vioxx in the United States since its introduction.

The results of the Vioxx Gastrointestinal Research study were first released in March 2000. Since that time, the data have been widely reported, published in The New England Journal of Medicine and discussed extensively by an FDA Advisory Committee.

In VIGOR, Vioxx 50 mg, a dose two-times the highest chronic dose approved for osteoarthritis, significantly reduced the risk of serious GI side effects by half compared to a commonly used dose of naproxen (1,000 mg) in rheumatoid arthritis patients. The Advisory Committee recommended that these results be included in the labeling for Vioxx. Vioxx is not indicated for rheumatoid arthritis.

Although the VIGOR study was a GI outcomes study and was not designed to show differences in cardiovascular effects, significantly fewer heart attacks were observed in patients taking naproxen (0.1 percent) compared to the group taking Vioxx 50 mg (0.5 percent) in this study. There was no difference in cardiovascular mortality between the groups treated with Vioxx or naproxen. Patients taking aspirin did not participate in VIGOR.

In extensive discussions, the Advisory Committee explored this finding, other studies of Vioxx and possible explanations for this result in VIGOR. In the completed osteoarthritis trials and on-going clinical trials with Vioxx 12.5 mg, 25 mg and 50 mg in 30,000 patients, there was no difference in the incidence of cardiovascular events, such as heart attacks, among patients taking Vioxx, other NSAIDs and placebo.

CONFIDENTIAL -- SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.) At the Advisory Committee meeting, Merck scientists said the VIGOR finding is consistent with naproxen's ability to block platelet aggregation by inhibiting COX-1 like aspirin, which is used to prevent second cardiac events in patients with a history of heart attack, stroke or other cardiac events. This is the first time this effect of naproxen on cardiovascular events has been observed in a clinical study. Other potential explanations were advanced by the FDA reviewer and were discussed with the Advisory Committee. The Committee recommended that the data on cardiovascular events in VIGOR be included in the labeling for Vioxx.

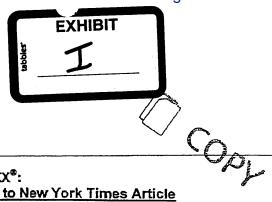
In addition, the Committee agreed that the prescribing information for both Vioxx and Celebrex® (celecoxib) should reflect the fact that neither of these selective NSAIDs confer cardioprotective benefits and are not a substitute for low-dose aspirin. The Committee also recommended that other studies be conducted to further explore the safety of concomitant use of selective NSAIDs and low-dose aspirin.

In a separate GI outcomes study in osteoarthritis and rheumatoid arthritis patients, celecoxib, another agent that selectively inhibits COX-2, was compared to the NSAIDs diclofenac and ibuprofen. Pharmacia, maker of celecoxib, has indicated that there were no differences among celecoxib, ibuprofen and diclofenac on these cardiovascular events. In Pharmacia's background package submitted to the FDA for the Advisory Committee meeting, the incidence of patients taking celecoxib who experienced a heart attack was cited as 0.5 percent, 0.3 percent among diclofenac patients, and 0.5 percent among patients taking ibuprofen.

Focus:

Remain focused on your efficacy messages for VIOXX. Remember that the primary attribute for physicians and patients is pain relief.

For product and service information, call the Merck National Service Center at 1-800-NSC MERCK (1-800-672-6372).



No. COX 01-031 May 24, 2001

# Bulletin for VIOXX®: Action Required: REVISED Response to New York Times Article

## TO:

All Field Representations with Responsibility for VIOXX

All Hospital Representatives

A & A Specialty Representatives

A & A HSAs

Urology Representatives

Neurology Representatives

Managed Care NAEs and Customer Managers

(all segments)

Action Required

Background Information

DO NOT INITIATE DISCUSSIONS ON THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY, OR ANY OF THE RECENT ARTICLES IN THE PRESS ON VIOXX. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

### **PURPOSE**:

To provide you with important background information, obstacle responses and faxable PIR instructions in the event that you are questioned by customers about the CV effects of VIOXX.

## ACTIONS REQUIRED:

#### Obstacle Response #38: (originally issued in Bulletin COX 00-029)



"Doctor, there are no head-to-head studies comparing the cardiovascular profile of the two drugs. As a result, you cannot compare the drugs and conclude that one drug had fewer events than the other. What you may be referring to is press reports of the incidence rates in two separate studies. In the VIOXX GI Outcomes Trial (VIGOR), the incidence of MI was 0.5% with VIOXX and 0.1% with naproxen. In a separate GI outcomes trial of Celebrex, the CLASS study, Searle has reported that the incidence of MI was 0.5% with Celebrex, 0.3% with diclofenac, and 0.5% with ibuprofen. Again, doctor, I want to emphasize that the results of two different studies can't be compared, and that's particularly true here when you have studies of differing duration and in different patient populations."

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.) If the doctor asks you further for the incidence of MI from the OA studies presented in the package insert for VIOXX tell them:

"In the clinical OA trials for VIOXX reported in our package insert, the incidence of MI was less than 0.1% with VIOXX."

Use your CV Card to show the data on studies involving VIOXX and various NSAIDs (ibuprofen, diclofenac, and nabumetone) on overall mortality and CV mortality rates

"Doctor, As you can see, Cardiovascular Mortality as reported in over 6,000 patients was VIOXX .1 vs. NSAIDs .8 vs. Placebo 0."

## Physician Inquiries:

Reminder: In accordance with policy letters 110, 118, and 131, Field Personnel, including Professional Representatives, HSAs, Hospital Tablet Representatives, Specialty Representatives and NAEs may not discuss off-label information about VIOXX with health care professionals (HCP). In accordance with policy letter 104A, Field Personnel may submit PIRs to Medical Services when an HCP has an unsolicited request for information.

### **PURPOSE:**

To provide you with toll free phone numbers for the one Fax PIR available from Medical Services in response to unsolicited requests for information from HCPs regarding VIOXX and Response to media reports about cardiovascular adverse events.

## **ACTION REQUIRED:**

In response to <u>unsolicited</u> questions from HCPs, you may request PIRs from Medical Services by using EITHER the interactive voice response (IVR) same day fax service, or by using the usual PIR request methods as stated in policy 104A. PIRs requested via the IVR same day fax service will be provided as a "nonpersonalized" Dear Doctor Letter. Specific steps for using the IVR fax service are outlined below.

#### **OVERVIEW:**

#### 1. IVR FAX METHOD -

Effective Thursday:5/2. \$3 pm ET, through close of business Friday, June 29, 2001 (excluding holidays), Medical Services will have one PIR available via fax to respond to the following type of inquiry:

• Fax = VIOXX and Response to Media Reports about Cardiovascular Adverse Events

In response to <u>unsolicited</u> questions about the above topics, the PIR — <u>VIOXX and Response</u> to <u>Media Reports about Cardiovascular Adverse Events</u> will be available from Medical Services via the Interactive voice response (IVR) same day fax service and provided as a "nonpersonalized" Dear Doctor Letter.

#### Toll Free Fax PIR Request Telephone Number:



This toll free phone number will be made available from 8:00am – 10:00pm (ET). Since this
line is an IVR system, a touch tone phone must be used in order to provide the pertinent
information needed as prompted in the system.

Please follow the detailed instructions outlined below for requesting the faxable "nonpersonalized" Dear Doctor Letter.

You should be prepared to provide the following pertinent information as prompted by the system:

- Your Region, District, and Territory identifier
- · Requesting Physician's 5 digit ZIP code
- · Requesting Physician's full name and professional degree (speak)
- Requesting Physician's full mailing U.S. address (speak)
- Requesting Physician's phone number with area code
- Requesting Physician's FAX number with area code

Select the faxes requested by the physician:

• FAX = VIOXX and Response to Media Reports about Cardiovascular Adverse Events

## IMPORTANT NOTE: PIRS ARE NOT TO BE REPRODUCED IN ANY FORM!

This one fax will be sent directly to the requesting physician's office as "nonpersonalized" Dear Doctor Letter. This fax should arrive as soon as 15 minutes from the time of the request. You must leave a copy of the circular for VIOXX with the HCP. (Note: For pharmacists, nurses, and physician assistants, you may also want to send the 'Dear Doctor' letter.)

You also have the option to follow the usual procedure established for processing a PIR using the methods through Medical Services as stated in Policy 104A.

#### Toll Free IVR HELPLINE Telephone Number:

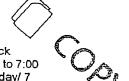
If you experience difficulty with the IVR system or if there is difficulty receiving the fax, representatives should call the IVR HELPLINE at 1-888-721-7204 (9:00 am to 7:00 pm ET)

- This number will be on the cover sheet of both faxes available to the physician.
- This number is staffed from 9:00 am to 7:00 pm ET.
- 2. ADDITIONAL OTHER PIRS FOR VIOXX ARE AVAILABLE FROM MEDICAL SERVICES IN RESPONSE TO <u>UNSOLICITED</u> INQUIRIES FROM HCPS BY USING THE USUAL METHODS TO SUBMIT PIRS AS STATED IN POLICY LETTER 104A.

The usual PIR request methods are (note: choose only one method for each request):

- INSIGHT and processing using the PIR screen;
- PIR hotline at 800-MERCK66 (8:30 am to 6:30 pm ET as extended hours) in Medical Services. This phone number is NOT to be given to an HCP, but is for Merck Field Personnel use only to verbally submit the questions asked by HCPs. PIR inquiries may be submitted to Medical Services 24 hours a day, 7 days a week with voice message available after hours (6:30pm to 8:30am ET).
- Faxing your request to Medical Services at 800-MERCK68.

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.)



If a heaith care provider requests to speak with a Merck health care professional, the Merck National Service Center should be called at 800-NSCMERCK (business hours of 8:00 am to 7:00 pm ET; For emergency issues, Medical Services after-hours Call Coverage is 24 hours a day/ 7 days a week.)

Remember to always provide a balanced discussion consistent with the health care provider's knowledge of the product and the product prescribing information. Please continue to provide competitive and promotional feedback to the National Service Center (NSC). The NSC is staffed Monday through Friday, 8:00am to 7:00pm Eastern Time. Please contact the NSC at 1-800-NSC-MERCK or 1-800-672-6372.

For product and service information, call the Merck National Service Center at 1-800-NSC-Merck (1-800-672-6372).

<u>Do not proactively discuss any of the recent press stories</u>. Respond to questions by requesting a PIR and in accordance with the obstacle-handling guide.

This information is provided for your background information only and is not to be used in discussions with physicians. The following press release was issued in response to an article in Tuesday's New York Times on the cardiovascular effects of VIOXX.

#### **Background Information:**

Tuesday May 22, 1:21 pm Eastern Time

Press Release

SOURCE: Merck & Co., Inc.

Merck Confirms Favorable Cardiovascular Safety Profile of Vioxx(R)

UPPER GWYNEDD, Pa., May 22 /PRNewswire/ — In response to news and analyst reports of data the Company first released a year ago, Merck & Co., Inc. today reconfirmed the favorable cardiovascular safety profile of Vioxx® (rofecoxib), its medicine that selectively inhibits COX-2. Vioxx was approved by the Food and Drug Administration in May 1999 for the management of osteoarthritis and the relief of acute pain in adults based on efficacy and safety studies involving nearly 4,000 patients. More than 33 million prescriptions have been written for Vioxx in the United States since its introduction.

The results of the Vioxx Gastrointestinal Research study were first released in March 2000. Since that time, the data have been widely reported, published in The New England Journal of Medicine and discussed extensively by an FDA Advisory Committee.

In VIGOR, Vioxx 50 mg, a dose two-times the highest chronic dose approved for osteoarthritis, significantly reduced the risk of serious GI side effects by half compared to a commonly used dose of naproxen (1,000 mg) in rheumatoid arthritis patients. The Advisory Committee recommended that these results be included in the labeling for Vioxx. Vioxx is not indicated for rheumatoid arthritis.

Copy

Although the VIGOR study was a GI outcomes study and was not designed to show differences in cardiovascular effects, significantly fewer heart attacks were observed in patients taking naproxen (0.1 percent) compared to the group taking Vioxx 50 mg (0.5 percent) in this study. There was no difference in cardiovascular mortality between the groups treated with Vioxx or naproxen. Patients taking aspirin did not participate in VIGOR.

In extensive discussions, the Advisory Committee explored this finding, other studies of Vioxx and possible explanations for this result in VIGOR. In the completed osteoarthritis trials and on-going clinical trials with Vioxx 12.5 mg, 25 mg and 50 mg in 30,000 patients, there was no difference in the incidence of cardiovascular events, such as heart attacks, among patients taking Vioxx, other NSAIDs and placebo.

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In addition, the Committee agreed that the prescribing information for both Vioxx and Celebrex® (celecoxib) should reflect the fact that neither of these selective NSAIDs confer cardioprotective benefits and are not a substitute for low-dose aspirin. The Committee also recommended that other studies be conducted to further explore the safety of concomitant use of selective NSAIDs and low-dose aspirin.

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Focus:

Remain focused on your efficacy messages for VIOXX. Remember that the primary attribute for physicians and patients is pain relief.

For product and service information, call the Merck National Service Center at 1-800-NSC MERCK (1-800-672-6372).

CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (D2-0196 W.D. La.)





No. COX 99-033 Jun 03, 1999

# Field Incentive Plan for VIOXX®

Group 4-6 Representatives Group B Business Managers Background Information Only Background Information Only

### PURPOSE:

To review the existing field incentive plan for VIOXX® with you as well as announce an additional launch incentive for VIOXX®.

## OVERVIEW:

You have three incentive opportunities for VIOXX®:

- (1) Traditional in-line monetary incentive program (2) Non-monetary incentive program (aka "003: License to Sell")
- (3) And now an additional launch incentive program

# In-Line Monetary Incentive Program:

The in line bonus is fairly equally weighted between VIOXX®, SINGULAIR® and FOSAMAX®. Our goal with VIOXX® is to be the market leader in the market leading class. While there is no doubt that taking share away from Celebrex may be our sweetest victory, we should not limit ourselves to Celebrex. To become a true market leader, wa're also going to have to focus our attention on traditional NSAIDS as well as new patient starts. You have a tremendous opportunity with VIOXX®; over plan performance will add substantially to your in-line product bonus pay out

# Non-Monetary incentive Program (NMIP):

We are pleased to rollout the NMIP for VIOXX® to you. You will have the opportunity to earn the following NMIP AwardperQs moving forward:

- Approximately 1200 AwardperQs can be earned based on your performance at the National
- Future AwardperQs may be earned based on your market share performance with VIOXX® following launch.

Additionally, you have an opportunity to win a trip to the Caribbean aboard the cruise ship the Grand Princess, the largest, most expensive cruise ship ever built. If you and your Group B clustermates finish as the top cluster within your Region based on market share performance with VIOXX®, you can earn yourselves a spot on this "Top Performer Trip."

Please refer to VIOXX® bulletin COX99021 sent out on May 26 and the 003: License to Sell website on the FSNet for additional details on the program.

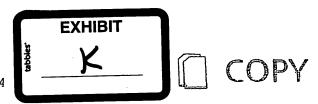
# Additional Launch Incentive Program:



This is a group monetary incentive driven off market share with a cash payout. To qualify for the incentive, you must achieve 51 percent share of new prescriptions in the C2-SI market for one month by March of 2000 and maintain activity and performance levels for your other key brands during the launch period for VIOXX®. Achieve these goals, and you'll receive a \$2000 bonus on top of all other incentives. This bonus will be paid out to all members of the cluster (Groups I — VI) in the month following the month you achieve 51 percent share.

IF YOU HAVE ANY QUESTIONS ABOUT THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

CONFIDENTIAL — SUBJECT TO PROTECTIVE ORDER IN ABRUSLEY V. MERCK, et al. (02-0196 W.D. La.)



No. COX 99-034 Jun 04, 1999

## Field Incentive Plan for VIOXX®

#### TO:

Group 1-3 Representatives Hospital Representatives A&A Specialists Group A Business Managers Hospital Managers A&A Specialty Managers

Background Information Only Background Information Only

### PURPOSE:

To announce an additional launch incentive for VIOXX® available to you

### **OVERVIEW:**

An additional launch incentive program is now available to you. This is a group monetary incentive driven off market share with a cash payout. To qualify for the incentive, you must achieve 51 percent share of new prescriptions in the C2-SI market for one month by March of 2000 and maintain activity and performance levels for your other key brands. Achieve these goals, and you'll receive a \$2000 bonus on top of all other incentives. This bonus will be paid out to all members of the cluster (Groups 1 - 6) in the month following the month you earn it

Your management team will review this program with you at your upcoming District Launch Meeting.

IF YOU HAVE ANY QUESTIONS ABOUT THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

ABRUSLEY V. MERCK, et al. (02-0198 W.D. Lt.)



No. COX 99-035 Jun 08, 1999

#### Promotional Resources for VIOXX®

#### TO:

Group 1 – 6 Representatives
Hospital Representatives
A&A Specialists
Long Term Care Specialists
Kalser Specialists

Action Required
Action Required
Action Required
Action Required
Action Required
Action Required

#### PURPOSE:

To support your resource needs for VIOXX®in the coming weeks, beginning the week of June 7 and extending through mid-July, you will receive direct shipments of promotional resources to use in discussions on VIOXX® with your physicians.

#### **OVERVIEW:**

## Promotional Resources being direct shipped:

- ⇒ Annotated Pls (9915211)
- ⇒ Branded Pens (995332)
- ⇒ Branded Sticky Pads (9947131)
- ⇒ Pi Fold-Out Cards (991529)

#### Delivery Schedule and Contents:

- ⇒ Week of June 7:
  - Groups 4-6 Representatives, Hospital Specialty Tablet Representatives and A&A Specialists will receive a supply of branded pens, branded sticky pads and annotated Pls.
  - Group 1-3 Representatives, Hospital CV Tablet Representatives, Acute Care Representatives, Long Term Care Representatives and Kaiser Representatives will receive a supply of annotated PIs
- ⇒ Weeks of June 14, June 23, June 30:
  - Group 1-6 Representatives, Hospital Specialty and CV Tablet Representatives, Acute
    Care Specialists, A&A Specialists, Long Term Care Specialists, Kaiser Specialists will
    receive a supply of branded pens, branded sticky pads and PI Fold-Out Cards\*
    "Note: PI Fold-Out Cards will be shipped as soon as available, possibly as early as
    June 14
- ⇒ Mid-July:
  - Group 1-6 Representatives, Hospital Table Specialists, Acute Care Specialists, A&A Specialists, Long Term Care Specialists, Kalser Specialists will receive a supply of branded pens, branded sticky pads and PI Fold-Out Cards

#### ACTION REQUIRED:

Early this week you received an initial supply of the annotated PIs for VIOXX®. The week of June 7, you will receive your second and final supply of the annotated PIs for VIOXX®. Over the next few weeks, you should use this piece in all your discussions on VIOXX® with physicians. Please remember, however, that by next week you will have received your entire supply of annotated PIs. Therefore it is important that you work with your clustermates to effectively manage this resource and selectively leave this piece with physicians.